

AN OPEN LETTER TO OUR BROKERS CLIENT'S

(which can be downloaded at www.ausuw.com and can be included in your presentation to explain the use of an industry specific underwriting agency)

Australis CARE adds value for both the Insurance Buyer and Insurance Broker

The care of those in our society that are vulnerable whether they be children, aged or disabled is firmly on the social agenda and the challenges of maintaining high quality care in an increasingly difficult environment both regulatory and workforce requires that you choose business partners that are like minded and able to assist when called upon.

Australis CARE is a specialty underwriting agency catering only for the specific needs of the Aged, Retirement and Community Care Industry including child care.

Our service is exclusive to retail insurance brokers and in partnership with your broker we offer a range of specifically designed products for the Aged Care, Retirement and Community Care Sector.

Australis CARE insures over 1,000 facilities and/or community care organisations so we have extensive knowledge of the issues concerning your industry and the experience to assist your broker to solve even the most complex problems.

Australis CARE has had an involvement in the Aged Care, Retirement and Community Care Sector for over 10 years and we pride ourselves in our ability to deliver the most up to date and comprehensive products that are competitively priced and reflect the needs of those in the sector we serve.

The insurance market is cyclical and you should pick the right partners that have a good understanding of the Aged Care, Retirement and Community Care industry.

Australis CARE in partnership with your retail Insurance broker will assist in achieving the most appropriate insurance package for your business.

Here is a sample of our exclusive scheme products:

Malpractice Insurance / Professional Indemnity Policy

- This is an aged care industry specific policy wording which addresses the issues of your day to day business needs covering your liability for any act, error or omission in the conduct of treating your residents/patients

Directors & Officers Liability

- In today's business world you as a director are exposure to personal liability from any number of quarters be it government legislation / creditors / customers / employees and so forth. Court actions are expensive and this policy covers both the directors of your business and the Entity – it is a must have cover.

General Liability Policy

- We have crafted a policy like no other with broad definitions we have been able to protect you against claims from third parties which include visitors to your facility, contractors, and even your residents

Industrial Special Risks

- We have tailored this policy to give you the protection you are looking for protecting your business assets and balance sheet by including extra cost of working after a loss, Emergency Evacuation, Flood and even Interest on Bonds in the event of a fire and many other features.

Talk to your broker and ask about the benefits of dealing with people who know and are interested in the Aged Care, Retirement and Community Care Industries – we have been for over 10 years

Please visit our website on www.ausuw.com